



MISSING PERSONS REPORT

EXPANSION PARTNER UNITED HOME GROUP

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We are looking for an Individual who takes risks and faces challenges head on, one that can/does use Emotion and Charm in their negotiation style. Somebody who can take charge and provide an accommodating, supportive attitude. Somebody who is comfortable with a Fast, Demanding pace and has a "BIG PICTURE" focus. A true "Team Player" who is driven by being a part of something bigger than themselves. This person probably walks into a room with confidence, is conscious of physical fitness or intends to be physically fit. We are attracted to individuals that have likely played and/or competed in Team Sports and sees winning as an addiction. This person often is a type who really likes to be asked for help.

- *The candidate is likely either in a committed relationship or strives to be in one. We often find people who had a challenging upbringing and "had to grow up fast" or was faced with "hard times" and came out of that fighting. This person likely has or desires to teach in a group setting.*
- *For this position you must be Excited about prospecting as this Candidate will spend 30-35% of their day finding/ Attracting and following up new opportunities that our team provides.*
- *This Lead Role will seek out talented people to grow our team with and will lead them to achieve their own personal goals. This candidate is often seen as a "Servant Leader" and always seeks out Win-Win Scenarios.*
- *Must possess strong verbal and written communication skills, Rapport building and Negotiation skills.*
- *This individual values being held accountable and this is demonstrated by showing up daily and being coachable. This person is Persistent and they often don't accept "NO" as the final answer.*

- *This person is Driven/Motivated by "Winning the deal". They get excited about learning and implementing new things to better compete with the market. This person gets energy from being with people, leading them and helping them achieve their goals and gets the sense of accomplishment knowing that you have left your thumbprint on the lives of others.*
- *This person has a high level of passion and dedication to succeed.*
- *1-3 minimum years of Real Estate Experience is preferred although not necessary and must possess a current Real Estate License.*

The ideal candidate for this role could best be described as:

- *Probably walks into a room with confidence.*
- *Probably is or intends to be physically fit.*
- *Likely doesn't balance their checkbook and knows how much they have at all times.*
- *Probably is the person others look up to in a setting.*
- *Likely played a competitive sport.*
- *Might of had a difficult upbringing or 'had to grow up fast'.*
- *Has probably spoke to, or taught in, a group setting or has the desire to.*
- *Wants to be given a chance.*
- *Sees winning as an addiction.*
- *Can win without needing to see another lose.*
- *Is the type who likes to be asked for help.*
- *Would enjoy being an instructor or teacher in our industry.*
- *Have probably not made over 100K annually before.*
- *Dresses professionally, naturally.*
- *Probably has a spouse/life partner/committed long term relationship.*
- *May have been in the Principal's office growing up and not because they are a mean person.*
- *Would enjoy being part of something bigger than themselves.*
- *Loves to win and doesn't need to see someone lose to feel like they won.*